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ORDER FOR SUPPLIES OR SERVICES **SCHEDULE - CONTINUATION**

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IMPORTANT: Mark all packages and papers with contract and/or order numbers. DATE OF ORDER CONTRACT NO. ORDER NO. EP-W-11-022 0103 02/27/2012 ITEM NO. SUPPLIES/SERVICES QUANTITY UNIT UNIT AMOUNT QUANTITY ORDERED PRICE ACCEPTED (a) (c) (e) (g) Admin Office: HPOD US Environmental Protection Agency Headquarters Procurement Operations Ariel Rios Building 1200 Pennsylvania Avenue, NW Washington DC 20460 Period of Performance: 03/01/2012 to 02/28/2013 0001 Cadmus EP-W-11-022 180,744.00 TO # 103: Develop Awards Brochure, Annual Report, and Analysis for 2011 The Cadmus project plan and budget dated February 9, 2012 for \$180,744 and 1,717 hours is approved. The order is fully funded. Accounting Info: 12-13-B-58E8-101A46-2505-1258EE2189-00 1 BFY: 12 EFY: 13 Fund: B Budget Org: 58E8 Program (PRC): 101A46 Budget (BOC): 2505 DCN - Line ID: 1258EE2189-001 Funding Flag: Complete Funded: \$180,744.00

TOTAL CARRIED FORWARD TO 1ST PAGE (ITEM 17(H))

\$180,744,00

Statement of Work: Develop CPPD's Awards Brochure, Annual Report, and Analysis for 2011 Period of Performance: 3/1/12-2/28/13

The U.S. Environmental Protection Agency's Climate Protection Partnerships Division (CPPD), Climate Change Division (CCD), and Stratospheric Protection Division (SPD) manage voluntary programs which cost-effectively reduce emissions of greenhouse gases from a variety of sectors in the U.S. economy. EPA's climate programs promote energy efficiency, corporate commitments, cleaner energy supplies, and reductions of methane and other high global warming potential greenhouse gases. These programs help businesses, organizations, and consumers to realize the environmental benefits and cost savings of energy efficiency investments and are working to reduce barriers to the efficient production and delivery of energy and to expand markets for renewable energy.

The purpose of this work assignment is to complete a financial report for 2011 (the 2011 Annual Report) that communicates CPPD's, CCD's, and SPD's annual and cumulative activities in terms of government expenditures and industry costs and savings. The Contractor will provide EPA with a professional document that successfully communicates the accomplishments and progress of these programs. This report will display figures such as revenue generated for CPPD partners participating in its voluntary programs, greenhouse gas emissions reduced, investments in new technologies by CPPD partners, as well as others to be determined during the course of the project. It will evaluate trends and the potential for EPA's programs to affect U.S. energy use and net greenhouse gas emissions as well as document how these programs overcome market barriers or failures and transform the marketplace. The report will also present information on the future expectations and long-term goals of the programs. While the primary audience for the report is elected officials and their staff members on Capitol Hill, the report will also serve climate program partners, potential partners, other government officials and interested citizens.

The proposed work includes:

- Working with the EPA COR on design and production of a preliminary analysis to be published as a 4-page brochure for the 2013 annual ENERGY STAR Awards ceremony.
- Collaborating with a designated point of contact within each branch to receive the necessary annual data, partner features, graphics, and special inserts.
- Analyzing data provided by the branches within CPPD, CCD, and SPD.
- Analyzing the voluntary programs' economic benefits using (and updating where necessary) the same or updated model used for the 2010 Annual Report.
- Preparing and revising a draft report outline.
- Writing portions of the text and editing the entire text.
- Designing cover and interior layouts.
- Producing figures and tables.
- Incorporating EPA feedback at various stages in the development of the report.
- Laving out the entire report in EPA-approved design.
- Performing continuous quality assurance/quality control as text, data, and figures are merged into the document and revised following EPA feedback.
- Submitting a four-color (camera-ready final electronic copy and related print instructions to EPA for printing.
- Providing EPA with technical appendices (including spreadsheets containing data and analyses for the branches) and a written explanation of how the calculations were made and what assumptions were used.

As the annual report is modified and prepared by the Contractor, there will be several reviews by EPA and it may be necessary to supply the EPA representative with intermediate copies of the products as they are being developed. The basic structure of the report may change from the 2010 Annual Report somewhat. The Contractor should proactively recommend to the EPA COR

improvements and graphics for the report. It will be important that the Contractor project officer for this work interact closely with the Contractor project officer working on the annual report program analysis to ensure that the information is communicated effectively. The EPA representative will be the contact for editorial changes and resolving any disputes.

The major milestones and deliverables for this project are outlined below.

Task 1: Collection of Data and Preliminary Analysis

Following up on the analysis completed last year, the Contractor shall perform any necessary analyses, calculations or spreadsheet modifications requested by the EPA COR. This work will include the creation of a summary spreadsheet laying out, on an annual basis, the key economic and environmental performance measures by program (the measures or metrics that were highlighted in the 2010 Annual Report or comparable results) along with program totals.

Based on the analysis prepared in 2011 by The Cadmus Group and using the existing or updated model, the Contractor shall collect the appropriate data and perform any necessary research in order to complete a preliminary cost and benefit analysis for each of EPA's climate programs for the 2011 calendar year and the future locked-in benefits. These results will be based on program managers' preliminary estimates of 2011 results and will be submitted to the EPA COR in time to be included in the 2012 4-page Summary of Achievements brochure, which is described below.

Once these preliminary program results are submitted to the EPA representative, the Contractor shall, if necessary, re-contact EPA staff and managers to conduct interviews to assess the preliminary results and discuss data needs for a particular program or modifications to the methodology used. Before completing the analysis, the Contractor should be certain that all programs or products within CPPD's purview are included.

Task 2: Layout and Outline Proposals

The Contractor and the EPA COR will have several initial meetings and/or phone conversations to develop the outline of the 2011 Annual Report, using the 2010 Annual Report as a starting point for determining the topics to be covered in the 2011 edition. During these discussions, the Contractor and the EPA COR will also agree on the broad style guidelines and EPA preferences that should govern the design of the cover and the interior layout of the report. Upon completion of these initial meetings, the Contractor shall deliver to the EPA representative a preliminary outline of the report and several "look and feel" proposals for EPA to review. The layout of the 2011 Annual Report shall be based upon the 2010 Annual Report model.

The EPA representative will provide comments directly to the Contractor. The COR may request several versions of the outline as more information and details are added. The Contractor shall work with EPA in an iterative, timely fashion to develop the final outline, final cover design, and final interior design/format.

Task 3: Complete Analysis for 2011

The Contractor and the EPA COR will finalize any proposed changes and/or modifications to the model. When changes to the model have finalized, the Contractor shall work with the EPA COR to collect the necessary data for each program and complete the analysis for the 2011 Annual Report. This task will require the Contractor to be pro-active and contact Branch Chiefs and Program Managers as necessary to collect data. All data sources shall be cited in the appendix and as necessary, a copy of the source document should be included. If necessary, the Contractor shall contact other EPA contractors, such as Lawrence Berkeley National Laboratory (LBNL), for data on ENERGY STAR labeled products and homes. The Contractor shall be

prepared to work, if necessary, with any independent accounting firms that review the calculations for accuracy when the analysis is complete.

In addition to CPPD's programs, this annual report and the analysis may include other climate programs, such as WasteWise, run by separate EPA offices. If the EPA COR decides to move forward on expanding the Report to include non-CPPD and CCD programs, the Contractor shall collaborate with other program staff as required and collect data, text, and graphics/images directly from those offices.

As the Contractor makes any modifications to the models for the annual report analysis, they shall update the EPA COR and other EPA staff who may be involved in the process as necessary. These updates may be informal and are meant to give the Contractor an opportunity to discuss and receive feedback on potential modifications to the analytical model and to discuss any problems encountered and possible resolutions.

Task 4: First Draft of the Annual Report

The Contractor shall prepare and deliver a first draft of the 2011 Annual Report, following the outline developed in Task 2. The draft text should be submitted with placeholders for data, figures, and graphics, where necessary. The Contractor shall prepare the draft using text, graphics, and other material supplied by the EPA COR or program managers as well as text and other material developed directly by Cadmus personnel. In situations where the EPA COR is not able to provide appropriate data or information, it may be necessary for the Contractor to contact appropriate program staff directly for information and data about their programs. The Contractor shall provide revised cover concepts and interior layout designs as necessary. This task will require the most significant amount of time because most of the writing of the report will be done for the first draft. The EPA COR will submit edits and revisions directly to the Contractor.

Task 5: Second Draft of the Annual Report

The EPA COR will review the first draft and provide written (marked-up copy) edits and comments directly to the Contractor. If necessary, the COR may also provide additional or modified spreadsheets electronically. The Contractor shall incorporate the edits, comments, and additional data into a second draft. It may be necessary for the Contractor to revise some sections of the draft after new material is inserted. This draft should include the majority of completed tables, facts and figures. If necessary, the Contractor shall also provide additional cover designs and interior layouts (new or revised).

The second draft will be reviewed by the EPA representative, the CPPD Director, and additional EPA staff to confirm the accuracy of the program facts and figures. All comments from CPPD and CCD staff will be collected by the EPA COR and given to the Contractor to incorporate into the third draft.

Task 6: Third Draft of the Annual Report

On the basis of EPA's feedback on the second draft, the Contractor shall make revisions and provide EPA with a third draft of the *2010 Annual Report*. If necessary, the Contractor shall also provide further revisions to the interior layout design and cover concepts.

Task 7: Fourth Draft and Subsequent Drafts of the Annual Report

If necessary, the Contractor shall prepare, in rapid succession, subsequent drafts of the 2010 Annual Report to ensure that the final document is highly polished. If requested by the EPA COR, the Contractor shall provide a final layout concept or cover design.

Task 8: Final Annual Report

Upon completion of EPA's final review comments and approval to proceed, the Contractor shall provide the camera-ready final report to the EPA representative, including all appendices. The Contractor shall also collaborate with EPA and the printer on QA/QC of the blue line for the final report, as required.

Task 9: Final Appendix to Annual Report

The Appendix accompanying the model shall (1) clearly describe the methodology applied and its rationale and (2) thoroughly document the input data used (identifying the source of the data and any known weaknesses in the data, in compliance with EPA's Data Quality regulations). The Contractor shall supply hardbound copies, one unbound copy, and an electronic file. If necessary, the Contractor shall also provide up to four follow-up tasks of no more than 5 hours each.

Task 10: Special Projects

The Contractor shall complete additional tasks or special projects as necessary as clarified by technical direction from the COR.

Schedule of Deliverables:

Task/Deliverable	Date
Task 1: Collection of Data and Preliminary Analysis	As specified by EPA COR
Task 2: Layout and Outline Proposals	March 30, 2012
Task 3: Complete Analysis for 2010	As specified by EPA COR
Task 4: First Draft of the Annual Report	As specified by EPA COR
Task 5: Second Draft of the Annual Report	As specified by EPA COR
Task 6: Third Draft of the Annual Report	As specified by EPA COR
Task 7: Fourth Draft of the Annual Report	As specified by EPA COR
Task 8: Final Annual Report	September 2012
Task 9: Final Appendix	As specified by EPA COR
Task 10: Complete Special Projects	As specified by EPA COR

DELIVERABLES DISTRIBUTION LIST

All deliverables shall be submitted electronically, unless specified otherwise.

EPA WORK ASSIGNMENT MANAGER

Courtney Upshall U.S. EPA (6202J) 1200 Pennsylvania Ave., NW Washington, DC 20460 phone: (202) 343-9948 fax: (202) 343-2203

Delivery Address: 1310 L St., NW

Washington, DC 20005

EPA Alternate WORK ASSIGNMENT MANAGER

Karen Schneider U.S. EPA (6202J) 1200 Pennsylvania Ave., NW Washington, DC 20460 phone: (202) 343-9752 fax: (202) 343-2203

AMENDMENT OF SOLICITATION/MODIFIC	ATION OF CONTRACT		1. CONTRACT ID CODE		PAGE OF PAGES 1 2
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57 WATER	STREET			\$	9B. DATED (SEE ITEM 11)		
WATERTOWN	MA 024724603		2				
			5		10A. MODIFICATION OF CONTRACT/ORDER NO) .	
					EP-W-11-022		
				L	0103		
0005 (h)/4)		LEADURA		. [10B. DATED (SEE ITEM 13)		
CODE (b)(4)		FACILITY COI			02/27/2012		
		11. THIS ITE	M ONLY APPLIES TO AN	MEN	DMENTS OF SOLICITATIONS		
Offers must at litems 8 and 1 separate lette THE PLACE I virtue of this a	5, and returning r or telegram which includes a reference DESIGNATED FOR THE RECEIPT C	nt prior to the hour a copies of the amen noe to the solicitatio DF OFFERS PRIOR offer already submit	and date specified in the so dment; (b) By acknowledg in and amendment number TO THE HOUR AND DAT ted, such change may be r	olicit ging ers. TE s mac	tation or as amended, by one of the following methor receipt of this amendment on each copy of the office FAILURE OF YOUR ACKNOWLEDGEMENT TO I SPECIFIED MAY RESULT IN REJECTION OF YOur by telegram or letter, provided each telegram or	nods: (a er subm BE REC OUR OF	nitted; or (c) By CEIVED AT FER. If by
100 00000 00000000000000000000000000000	NG AND APPROPRIATION DATA (If				ecrease: -\$	11.1	329.09
See Sche	dule		Nec	D(sciease: Y		J2J.0J
	13. THIS ITEM ONLY APPLIES TO	MODIFICATION	F CONTRACTS/ORDERS	3. IT	MODIFIES THE CONTRACT/ORDER NO. AS DES	CRIBE	D IN ITEM 14.
CHECK ONE	A. THIS CHANGE ORDER IS ISSUE ORDER NO. IN ITEM 10A.	D PURSUANT TO:	(Specify authority) THE C	СНА	NGES SET FORTH IN ITEM 14 ARE MADE IN TH	HE CON	NTRACT
х	B. THE ABOVE NUMBERED CONTR appropriation date, etc.) SET FOR	RACT/ORDER IS M RTH IN ITEM 14, PI	ODIFIED TO REFLECT T URSUANT TO THE AUTH	HE I	ADMINISTRATIVE CHANGES (such as changes i TY OF FAR 43.103(b).	n payin	ng office,
	C. THIS SUPPLEMENTAL AGREEM	ENT IS ENTERED	INTO PURSUANT TO AU	JTHO	DRITY OF:		
	D. OTHER (Specify type of modificat	ion and authority)					
National Association (Control of Control of					rn 0 copies to the issuinc		
E. IMPORTANT:	entropies contains		to sign this document and				
14. DESCRIPTI	(1.)(4)	ON (Organized by U	ICF section headings, incl	ludir	ng solicitation/contract subject matter where feasib	le.)	
	N .	rds Brochu	re, Annual Re	epc	ort, and Analysis for 201	1	
	endolyn Taylor			_			
		cation is	to de-obligat	:e	funds in the amount of \$3	11,8	29.09 from
			-		to Task Order #0203 under		
	k Order #0203 Modif						
LIST OF	CHANGES:						
	ount for this Modif	fication:	-\$11,829.09				
	d Amount for this N			09			
	l Obligated Amount						
Continue							
		of the document refe	erenced in Item 94 or 104	ae	heretofore changed, remains unchanged and in fu	III force	and effect.
	D TITLE OF SIGNER (Type or print)				A. NAME AND TITLE OF CONTRACTING OFFIC		
	,						
	8		g 12g	\perp	harron Doherty		
15B. CONTRAC	CTOR/OFFEROR		15C. DATE SIGNED	16	B. UNITED STATES OF AMERICA		16C. DATE SIGNED
	2	Retreasuronnespr	,				_
(8	Signature of person authorized to sign)			L	(Signature of Contracting Officer)		

NSN 7540-01-152-8070 Previous edition unusable STANDARD FORM 30 (REV. 10-83) Prescribed by GSA FAR (48 CFR) 53.243 CONTINUATION SHEET REFERENCE NO. OF DOCUMENT BEING CONTINUED PAGE OF 2

NAME OF OFFEROR OR CONTRACTOR CADMUS GROUP, INC. THE

TEM NO.	SUPPLIES/SERVICES	QUANTITY		UNIT PRICE	AMOUNT
(A)	(B)	(C)	(D)	(E)	(F)
	CHANCES FOR ACCOUNTING CODE.	500 M M M M M M M M M M M M M M M M M M		10 - 10 - 10 - 10 - 10 - 10 - 10 - 10 -	
	CHANGES FOR ACCOUNTING CODE:			49	
	12-13-B-58E8-101A46-25051258EE2189-001				3
	Account code changed from				g g
	12-13-B-58E8-101A46-2505-1258EE2189-001 to			2 To 10	9
	12-13-B-58E8-101A46-25051258EE2189-001				
	Amount changed from \$180,744.00 to \$168,914.91				
	Delivery Location Code: OAR/OAP/CPPD				
	OAR/OAP/CPPD		1 1	e e	n e
				20	8
	US Environmental Protection Agency				
	1200 Pennsylvania Avenue NW				
	Mail Code 6202J				#
	OAP/CPPD				
	Washington DC 20460 USA		1 1	*	
	 Payment:		ŀ		
	RTP Finance Center				
	US Environmental Protection Agency				ři.
	RTP-Finance Center				
	Mail Drop D143-02	1			8
	109 TW Alexander Drive	1			18
22	Durham NC 27711				
	FOB: Destination		1 1		
	Period of Performance: 03/01/2012 to 03/31/2013		1 1		
	COR IS RESPONSIBLE FOR APPROVING INVOICES:				
	COR: GWENDOLYN TAYLOR				N.
	ALTERNATE COR: STACY ANGEL		1		
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